



MICHAEL A. PETOSA
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Mr. Todd Hershman
Computer Integrated Services
561 Fashion Avenue
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Dear Todd,

I wanted to express my appreciation of the partnership that CIS and ANSI have had for now over a decade. Our initial engagement was for an IDM installation back in 2005. This was a difficult task; however your dedicated team executed at a level that can only be described as exemplary. Your project manager communicated daily with my team and I throughout the project. The project lead, Rob Rawson, possesses a technical expertise and knowledge base of this solution that is beyond compare. He was also able to grasp the business component of what we wanted the technology to do and incorporate it seamlessly into the solution. There was no drop off when the other members of Rob's team became involved in the project.

We have successfully completed other subsequent projects over the years with CIS and have had an equally satisfactory experience each and every time. I also would be remiss if I did not thank you for your oversight on all these initiatives. It is a comfort knowing that a call or email to you will get answered quickly and that you will "make things happen" for us if the need arises.

Todd we look forward to working with you and CIS for many more years to come.

Sincerely,

A handwritten signature in black ink that reads "Michael A. Petosa". The signature is written in a cursive, flowing style.

Michael A. Petosa